



GO BEYOND

PRATT & WHITNEY PRIORITIES FOR 2020



DELIVER FINANCIAL TARGETS

• Deliver profitable sales in high single digits • Think about every dollar we spend



GROW OUR ENGINE BACKLOG

• Reduce maintenance costs • Improve product costs and pricing



STABILIZE OUR FLEET & KEEP OUR CUSTOMERS FLYING

• Grow engine overhaul capacity • Enhance service level performance



DELIVER ENGINES & REDUCE COSTS

• Reduce costs ~\$250M • Deliver ~3,800 engines across portfolio



DELIVER AFTERMARKET SALES GROWTH

• Deliver ~10,000 shop visits • Develop 2,500+ new repairs



EXECUTE MILESTONES & INVEST IN KEY TECHNOLOGIES

• Stay within \$1B engineering and development budget • Grow key technology areas



MAINTAIN CULTURE PROGRESS VIA HORIZONTAL ALIGNMENT

• Act as one Pratt & Whitney • Create company-wide alignment



MUST-DO'S



PROJECT EAGLE

• Reduce costs • Improve customer and employee experience



VALUE STREAM OPTIMIZATION

• Drive efficiency • Improve quality



MODEL BASED ENTERPRISE

• Expand digital applications • Optimize fleet analytics



ENGINEERING AND DEVELOPMENT

• Enhanced global capabilities • Best-in-class engineering talent



CAPACITY, PRODUCTIVITY AND AUTOMATION

• 4,000+ connected machines • ~\$350M automation investment through 2025



DIGITAL TRANSFORMATION

• Accelerate our impact through digital solutions

TRANSFORMATION



2020

2021

2025